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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/01 AND ENDING 12/31/01  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Yamner & Co., Inc.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

299 Market Street

(No. and Street)

Saddlebrook

NJ

07663

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Steven Goldman

201-587-2424

(Area Code — Telephone No.)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Arthur Glicklin, CPA

(Name — if individual, state last, first, middle name)

1600 Front Street

East Meadow,

NY

11554

(Address)

(City)

(State)

Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

PROCESSED

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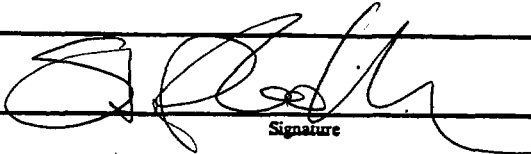
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THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I, Steven Goldman, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Yamner & Co., Inc., as of December 31, ~~2000~~ 2001, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

  
\_\_\_\_\_  
Signature  
\_\_\_\_\_  
President  
\_\_\_\_\_  
Title

  
\_\_\_\_\_  
Notary Public

**RONNIE GLICKLIN**  
**Notary Public, State of New York**  
**No. 4969061**  
**Qualified in Nassau County**  
**Commission Expires July 9, 2002**

This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) ~~Statement of Financial Condition~~ Statement of Cash Flows
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☒ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☒ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**ARTHUR GLICKLIN**

CERTIFIED PUBLIC ACCOUNTANT

1600 FRONT STREET  
EAST MEADOW, NY 11554Tel. (516) 486-7850  
Fax (516) 486-7911Independent Auditor's ReportTo the Board of Directors  
Yamner & Co., Inc.

I have audited the accompanying statement of financial condition of Yamner & Co., Inc. as of December 31, 2001, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Yamner & Co., Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. This information contained in the supplemental schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Arthur Glicklin, CPA  
February 25, 2002

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Yamner & Co., Inc.  
Statement of Financial Condition  
As of December 31, 2001

Exhibit A

Assets

Current Assets

|                                       |                  |              |
|---------------------------------------|------------------|--------------|
| Cash                                  | \$153,370.35     |              |
| Accounts Receivable-Clearance Account | 7,551.90         |              |
| -Other                                | 19,065.87        |              |
| Prepaid Expenses                      | 26,326.75        |              |
| Loan to Shareholder                   | <u>50,000.00</u> |              |
| <u>Total Current Assets</u>           |                  | \$256,314.87 |

Fixed Assets

|                                 |  |           |
|---------------------------------|--|-----------|
| Fixed Assets at Cost -          |  |           |
| Net of Accumulated Depreciation |  | 63,735.35 |

Other Assets

|                             |  |          |
|-----------------------------|--|----------|
| Deposits As Security (Rent) |  | 7,928.75 |
|-----------------------------|--|----------|

|                     |  |                     |
|---------------------|--|---------------------|
| <u>Total Assets</u> |  | <u>\$327,978.97</u> |
|---------------------|--|---------------------|

Liabilities and Stockholder's Equity

Current Liabilities

|   |  |              |
|---|--|--------------|
| Accrued Expenses and Taxes Payable Etc.<br>(Schedule A-1) |  | \$124,329.65 |
|---|--|--------------|

Other Liabilities

|                                    |  |                  |
|------------------------------------|--|------------------|
| Subordinated Loans Payable(Note 2) |  | <u>70,000.00</u> |
| <u>Total Liabilities</u>           |  | \$194,329.65     |

Stockholder's Equity

|                                   |                     |                     |
|-----------------------------------|---------------------|---------------------|
| Capital Stock Issued              | \$7,999.75          |                     |
| Additional Paid In Capital        | 164,000.25          |                     |
| Retained Earnings Per Exhibit C   | <u>393,460.60</u>   |                     |
| <u>Total</u>                      | <u>565,460.60</u>   |                     |
| Less: Cost of Treasury Stock      | <u>(431,811.28)</u> |                     |
| <u>Total Stockholder's Equity</u> |                     | <u>\$133,649.32</u> |

|   |  |                     |
|---|--|---------------------|
| <u>Total Liabilities &amp; Stockholder's Equity</u> |  | <u>\$327,978.97</u> |
|---|--|---------------------|

The accompanying notes to financial statements are an integral part of this report.

Yamner & Co., Inc.  
Accrued Expenses and Taxes Payable Etc.  
As of December 31, 2001

Schedule A-1

|  |               |                     |
|--|---------------|---------------------|
| Accrued Accounts Payable                     | \$124,004.65  |                     |
| Corporation Income & Franchise Taxes Payable | <u>325.00</u> |                     |
| <u>Total</u>                                 |               | <u>\$124,329.65</u> |

Yamner & Co., Inc.  
Statement of Income  
For the Calendar Year 2001

Exhibit B

Revenues

|   |                       |
|---|-----------------------|
| Commissions                                       | \$1,584,857.67        |
| Interest Earned on Customers' Securities Accounts | 182,906.93            |
| Interest  | 8,805.27              |
| Other Income                                      | <u>335,546.39</u>     |
| <u>Total Revenues</u>                             | <u>\$2,112,116.26</u> |

Expenses

|   |                     |
|---|---------------------|
| Commissions, Employees' Compensation &<br>Benefits (Schedule B-1) | \$899,279.20        |
| Selling, General & Administrative Expenses<br>(Schedule B-2)      | 1,018,744.68        |
| Regulatory Expenses (Schedule B-3)                                | <u>11,747.50</u>    |
| <u>Total Expenses</u>   | <u>1,929,771.38</u> |
| Net Income Before Federal Income Taxes                            | \$182,344.88        |
| Less: Provision For Federal Income Taxes                          | <u>0.00</u>         |
| <u>Net Income (Note 7)</u>  | <u>\$182,344.88</u> |

The accompanying notes to financial statements are an integral part of this report.

Yamner & Co., Inc.  
Commissions, Employees Compensation & Benefits  
For The Calendar Year 2001

Schedule B-1

|   |                     |
|---|---------------------|
| Officer's Salary & Commissions                | \$180,500.00        |
| Other Salaries & Bonuses                      | 537,525.26          |
| Commissions                                   | 81,177.51           |
| Employees' Pension Fund (Note 3)              | 0.00                |
| Employees' Group Insurance & Medical Expenses | 42,064.15           |
| Payroll Taxes                                 | <u>58,012.28</u>    |
| <u>Total</u>                                  | <u>\$899,279.20</u> |

Yamner & Co., Inc.  
Selling, General & Administrative Expenses  
For the Calendar Year 2001

Schedule B-2

|  |                           |
|--|---------------------------|
| Equipment Rentals, Quotes etc.             | \$130,401.15              |
| Office Supplies & Expenses etc.            | 85,674.05                 |
| Telephone & Utilities                      | 30,202.33                 |
| Interest                                   | 6,039.95                  |
| Rent (Note4)                               | 117,293.50                |
| Travel, Entertainment & Business Promotion | 34,541.19                 |
| State Income & Franchise Taxes             | 3,006.00                  |
| Professional Fees                          | 2,689.00                  |
| Exchange Fees & Clearing Expenses          | 9,188.24                  |
| Depreciation Of Fixed Assets               | 35,535.00                 |
| Automobile Leases & Expenses               | 18,118.60                 |
| Error Expense                              | 5,412.82                  |
| Insurance (Note 5)                         | 5,202.54                  |
| Bad Debts (Note 6)                         | 440.31                    |
| Consulting Fees                            | <u>535,000.00</u>         |
| <br><u>Total</u>                           | <br><u>\$1,018,744.68</u> |



Yamner & Co., Inc.  
Regulatory Fees & Expenses  
For the Calendar Year 2001

Schedule B-3

|  |                    |
|--|--------------------|
| Accounting & Auditing                          | \$7,900.00         |
| N A S D Expenses , Licenses & Filing Fees Etc. | <u>3,847.50</u>    |
| <u>Total</u>                                   | <u>\$11,747.50</u> |

Yamner & Co., Inc.  
Statement of Retained Earnings  
For the Calendar Year 2001

Exhibit C

|                                    |                     |
|------------------------------------|---------------------|
| Balance - Beginning of Year        | \$465,028.04        |
| Add: Net Income Per Exhibit B      | <u>182,344.88</u>   |
|                                    | \$647,372.92        |
| Less: Distributions to Shareholder | <u>(253,912.32)</u> |
| <u>Balance - End of Year</u>       | <u>\$393,460.60</u> |

Statement of Changes in Stockholder's Equity  
For the Calendar Year 2001

Exhibit D

|                                    |                     |
|------------------------------------|---------------------|
| Balance - Beginning of Year        | \$105,216.76        |
| Add: Net Income Per Exhibit B      | 182,344.88          |
| Additional Paid in Capital         | 100,000.00          |
|                                    | <u>\$387,561.64</u> |
| Less: Distributions to Shareholder | <u>(253,912.32)</u> |
| <u>Balance - End of Year</u>       | <u>\$133,649.32</u> |

Statement of Changes in Subordinated Liabilities  
For the Calendar Year 2001

Exhibit E

|                              |                    |
|------------------------------|--------------------|
| Balance - Beginning of Year  | \$70,000.00        |
| <u>Balance - End of Year</u> | <u>\$70,000.00</u> |

Yamner & Co., Inc.  
Statement of Cash Flows  
For the Calendar Year 2001

Exhibit F

Cash Flows From Operating Activities

Net Income Per Exhibit B \$182,344.88

Adjustments to Reconcile Net Income to Net Cash

Provided by Operating Activities

|   |                     |
|---|---------------------|
| Depreciation                                      | \$35,535.00         |
| Decrease in Accounts Receivable                   | 73,344.56           |
| Increase in Prepaid Expenses Etc.                 | (17,175.75)         |
| Decrease in Accrued Expenses & Taxes Payable Etc. | <u>(329,253.23)</u> |

Total Adjustments (237,549.42)

Net Cash Provided By Operating Activities (\$55,204.54)

Cash Flows From Financing Activities

|  |                     |
|--|---------------------|
| Loan to Shareholder                    | (\$50,000.00)       |
| Increase in Additional Paid In Capital | 100,000.00          |
| Distributions to Shareholder           | <u>(253,912.32)</u> |
| Net Cash used in Financing Activities  | <u>(203,912.32)</u> |
| Decrease in Cash                       | (259,116.86)        |

Cash at Beginning of Year 412,487.21

Cash at End of Year \$153,370.35

Supplemental Disclosure of Cash Flow Information:

|                           |             |
|---------------------------|-------------|
| State Income Tax Payments | \$56,807.00 |
| Interest Payments         | \$6,039.95  |

Yamner & Co., Inc.  
Computation of Net Capital  
As of December 31, 2001

Schedule 1

|  |                    |                     |
|--|--------------------|---------------------|
| Total Stockholder's Equity - Exhibit A                             |                    | \$133,649.32        |
| Add: Subordinated Loans Payable - Exhibit A                        |                    | <u>70,000.00</u>    |
| <u>Total Stockholder's Equity &amp; Subordinated Loans Payable</u> |                    | \$203,649.32        |
| <u>Less: Non Allowable Assets Included in Exhibit A</u>            |                    |                     |
| Prepaid Expenses and Security Deposits Etc.                        | (\$84,255.50)      |                     |
| Fixed Assets   | <u>(63,735.35)</u> |                     |
| <u>Total Non Allowable Assets</u>                                  |                    | <u>(147,990.85)</u> |
| <u>Net Capital Before Haircuts on Securities Positions</u>         |                    | \$55,658.47         |
| Less: Haircuts on Money Market Funds                               |                    | <u>(3,479.00)</u>   |
| <u>Net Capital</u>   |                    | <u>\$52,179.47</u>  |

The accompanying notes to financial statements are an integral part of this report.

Yamner & Co., Inc.  
Computation of Aggregate Indebtedness & Percentage of  
Aggregate Indebtedness to Net Capital  
As of December 31, 2001

Schedule 1-a

Aggregate Indebtedness Liabilities

Accrued Expenses & Taxes Payable (Exhibit A)

\$124,329.65

Total Aggregate Indebtedness

\$124,329.65

Percentage of Aggregate Indebtedness to Net Capital

238.00

Yamner & Co., Inc.  
Computation for Determination of Reserve Requirements Pursuant to Rule 15C3-3  
As of December 31, 2001

Schedule 2

Not Applicable\*

Information Relating to the Possession or Control Requirements Pursuant to Rule 15C3-3  
As of December 31, 2001

Schedule 3

Not Applicable\*

\*The above Schedules numbered 2 and 3 are not applicable since the Corporation claims an exemption from Rule 15C3-3 on the grounds that all customer transactions are cleared through Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation.

Yamner & Co., Inc.  
Reconciliation of Net Capital Computation  
As of December 31, 2001

Schedule 4

|  |                      |
|--|----------------------|
| Net Capital Per Schedule 1                         | \$52,179.47          |
| Net Capital Per Form X17A-5 Unaudited Focus Report | <u>110,092.00</u>    |
| <u>Difference - Decrease</u>                       | <u>(\$57,912.53)</u> |

The Above Difference is Reconciled as Follows:

Net Increases in Accounts Receivable, Accrued Expenses and Taxes etc. Based on Audit

Yamner & Co., Inc.  
Notes to Financial Statements  
December 31, 2001

Note 1 - Date of Incorporation and Nature of Firm's Business

The corporation was incorporated in New York State on June 1, 1976. Its offices were moved to 299 Market Street, Saddlebrook, New Jersey on November 1, 2000, where it conducts a retail stock brokerage business.

The company is a broker-dealer registered with The Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD).

All customer transactions are cleared through Pershing Division of Donaldson, Lufkin & Jenrette Securities Corp. on a fully disclosed basis.

Mr. I. Bernard Yamner was the sole shareholder of this corporation from its inception until January 2, 2000.

On January 2, 2000 the corporation redeemed 50% of the shares held by Mr. Yamner for the total amount of \$431,811.28. The remaining 50% of Mr. Yamner's shares were sold to Mr. Steven Goldman. Mr. Goldman then became the sole shareholder and chief executive officer of Yamner & Co., Inc.

Note 2 - Subordinated Loans Payable

On December 31, 2001 the following Subordinated Loans Payable were owed by Yamner & Co. Inc.

1. Steven P. Goldman \$20,000

This Loan has a scheduled maturity date of May 9, 2004

2. I. Bernard Yamner \$50,000

This loan has a scheduled maturity date of Jan 3, 2003

Both of these loans have been filed with the NASD.

Note 3 - Employee Pension Fund

The corporation adopted a Pension Fund for the benefit of its employees during the month of December 1981.

Said Fund was discontinued for the calendar year 2001 and the corporation replaced it with a 401(K) Plan for the benefit of its employees. However, no contributions have been made to this plan by Yamner & Co. Inc. for the calendar year 2001.

Note 4 - Rent

Beginning November 1, 2000, the corporation rents offices at 299 Market Street, Saddle Brook, New Jersey, for the term of five years, ending 8/31/2005. Rental for said premises is included in total rent expense on Exhibit B.

Note 5 - Insurance

As a member of the NASD, the corporation obtained a Securities Dealer Blanket Bond from the National Union Fire Insurance Company of Pittsburgh, PA, effective February 3, 1983. The policy has been renewed for the year November 1, 2001-2002. Said policy has a limit of liability amounting to \$300,000.00 and it is subject to a loss deductible of \$10,000.00.

The total premium applicable to the year 2000 is reflected in Insurance Expense on Exhibit B.

The corporation is a member of the Securities Investors Protection Corporation. Assessments paid to said corporation are included in Insurance Expenses on Exhibit B.

Note 6- Bad Debts

The amounts listed herein result from chargebacks for uncollectible accounts from Pershing Division of Donaldson, Lufkin & Jenrette, the corporation that clears all accounts for Yamner & Co., Inc.

Note 7- Net Income

The Corporation elected to be treated as a Small Business Corporation for Federal and State Income Taxes effective with the tax year beginning January 1, 2000. Accordingly, no provision is made herein for Federal Income Taxes, although appropriate State Income and Franchise Taxes are included in Schedule B.



**ARTHUR GLICKLIN**

CERTIFIED PUBLIC ACCOUNTANT

1600 FRONT STREET  
EAST MEADOW, NY 11554Tel. (516) 486-7850  
Fax (516) 486-7911To the Board of Directors  
Yamner & Co., Inc.

I have examined the financial statements of Yamner & Co., Inc. for the period ended December 31, 2001 and have issued my report thereon dated February 25, 2002. As part of my examination, I made a study and evaluation of the system of internal control to the extent I considered necessary to evaluate the system as required by generally accepted auditing standards and Rule 17a-5 of the Securities and Exchange Commission. This study and evaluation included the accounting system, the procedures for safeguarding securities, and practices and procedures followed by the client in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11). Since the corporation claims exemption from compliance with Rule 15c3-3, I satisfied myself that all transactions were cleared through Pershing Division of Donaldson, Lufkin & Jenrette Securities Corporation and no information came to my attention that the corporation did not comply with this requirement. Rule 17a-5 states that the scope of the study and evaluation should be sufficient to provide reasonable assurance that any material weakness existing at the date of our examination would be disclosed. Under generally accepted auditing standards and Rule 17a-5, the purposes of such study and evaluation are to establish a basis for reliance thereon in determining the nature, timing, and extent of other auditing procedures necessary for expressing an opinion on the financial statements and to provide a basis for reporting material weaknesses in internal auditing control.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance concerning the safeguarding of assets against loss from unauthorized use or disposition and concerning the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimates and judgments by management. However, for the purposes of this report under Rule 17a-5, the determination of weaknesses to be reported was made without considering the practicability of corrective action by management within the framework of a cost/benefit relationship.



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**ARTHUR GLICKLIN**

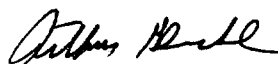
CERTIFIED PUBLIC ACCOUNTANT

1600 FRONT STREET  
EAST MEADOW, NY 11554Tel. (516) 486-7850  
Fax (516) 486-7911

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, errors can result from misunderstanding of instructions, mistakes of judgment, carelessness, or other personal factors. Control procedures whose effectiveness depends on segregation of duties can be circumvented intentionally by management either with respect to the execution and recording of transactions or with respect to the estimates and judgments required in the preparation of financial statements.

Further, projection of any evaluation of internal accounting control for future periods is subject to the risk that the procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

My study and evaluation of the system of internal accounting control for the period ended December 31, 2001 which was made for the purposes set forth in the first paragraph above and would not necessarily disclose all weaknesses in the system that may have existed during the period, disclosed no weaknesses that I believe to be material.

East Meadow, New York  
February 25, 2002

Arthur Glicklin, CPA



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